

NANOG, Inc
CASH AVAILABLE
June 30, 2018

Bank Account Assets

Checking	\$728,728.78
Savings	1,002,017.86
Investments	<u>3,518,138.32</u>

Total Cash and Investments \$5,248,884.96

Liabilities

Accounts Payable	\$427,796.40
Deferred Meeting Revenue	0.00
Deferred Membership Revenue	61,041.68
Deferred Sponsorship Revenue	468,199.01
Accounts Receivable Sponsors	(302,816.00)
Hotel Liabilities	<u>1,039,705.35</u>

Total Liabilities \$1,693,926.44

NET CASH AVAILABLE 6/30/18 \$3,554,958.52

NANOG

BUDGET VS. ACTUALS: FY2018 BUDGET WITH CLASSES - FY18 P&L CLASSES

January - June, 2018

	TOTAL		
	ACTUAL	BUDGET	% OF BUDGET
Income			
3000 Membership	30,142.69	28,002.00	107.64 %
3320 Donations	16,800.00	37,272.00	45.07 %
3600 Interest	809.92	4,098.00	19.76 %
3610 Dividends	40,465.19		
3620 Unrealized gain/loss on investments	-42,508.87		
3630 Capital Gains	0.00		
3700 Meeting Income	2,276,977.60	2,350,300.00	96.88 %
3800 Program Sponsors			
3820 On-The-Road Sponsorship	0.00	2,000.00	0.00 %
3850 Hackathon	1,350.00	7,500.00	18.00 %
Total 3800 Program Sponsors	1,350.00	9,500.00	14.21 %
Non Profit Income	0.00		
Total Income	\$2,324,036.53	\$2,429,172.00	95.67 %
GROSS PROFIT	\$2,324,036.53	\$2,429,172.00	95.67 %
Expenses			
4000 SALARIES			
4001 Contracted Services	194,787.49	231,234.00	84.24 %
4700 Payroll Salaries	189,721.79	240,559.00	78.87 %
4710 Payroll Processing Fees	2,551.95	1,260.00	202.54 %
4730 Payroll Tax Contribution	15,197.29	22,500.00	67.54 %
4735 Payroll Benefits	13,712.29	21,684.00	63.24 %
Total 4000 SALARIES	415,970.81	517,237.00	80.42 %
4010 OVERHEAD/IN-KIND	133,172.72	322,861.00	41.25 %
5000 Programs			
5010 Scholarships	5,878.00	54,500.00	10.79 %
5040 Nanog On-The-Road	10,530.66	32,500.00	32.40 %
5060 College Immersion	40,125.65	86,688.00	46.29 %
5080 Hackathon	18,687.43	20,000.00	93.44 %
Total 5000 Programs	75,221.74	193,688.00	38.84 %
6100 Meeting Expenses	1,259,917.54	1,432,247.00	87.97 %
Total Expenses	\$1,884,282.81	\$2,466,033.00	76.41 %
NET OPERATING INCOME	\$439,753.72	\$ -36,861.00	-1,193.01 %
NET INCOME	\$439,753.72	\$ -36,861.00	-1,193.01 %